

Decision-Making for Senior Managers (DSM)

COURSE NUMBER **FAA30200028**

For information about this course, contact:
 FAA Program Manager: Roberta Sappington, Ph.D.
 (386) 446-7251

DESCRIPTION AND LEARNING STRATEGY

This course is designed to improve the ability of senior FAA managers to make and execute strategic decisions. It was designed using current research on decision processes and in collaboration with executive business school faculty from Cornell University, University of Southern California, and Jacksonville University. Learning activities will include lecture-discussion, case studies, and application exercises. It specifically address the leadership challenges facing senior managers in provmoting a culture of data-driven descion-making and execution.

NOTE: Completion of this course meets mandatory training requirements for newly appointed Senior Managers.

OBJECTIVES

- Identify root causes and take into account a variety of complex factors.
- Analyze the potential effects of different options and determine appropriate courses of action.
- Identify and resolve barriers that impede success.
- Apply the steps of a decision-making process.
- Build and sustain commitment to decisions.
- Evaluate and apply lessons learned.

KEY COMPETENCIES

- | | |
|-----------------------------------------|------------------------|
| • Business Acumen | • Problem Solving |
| • Interpersonal Relations and Influence | • Strategy Formulation |

CLASS SIZE

24 participants

LENGTH

5 days
 (Monday, 8:00 a.m. –
 Friday, 12:00 p.m.)
 36 hours

LOCATION

FAA Center for
 Management and
 Executive Leadership
 Palm Coast, Florida

UPCOMING DELIVERIES

(see [FY09 Schedule](#))

WHO SHOULD ATTEND

The course is geared to Senior Managers (K/L/M-band or MSS-4 level managers who report directly to an executive, or in a large organization, an executive's deputy.

Frontline and Middle Managers are not eligible to attend.

ENROLLMENT

To enroll, contact your line organization's training coordinator.

PREREQUISITE

None

PRECOURSE

Assignments will be sent to enrolled participants 3-4 weeks in advance of the class start date. These assignments must be completed prior to your arrival at CMEL.