Centennial Airport

32nd FAA Annual Forecast Conference

Washington, DC

March 16, 2007

FACTORS VITAL TO GENERAL AVIATION

A Case for Economic Stability & Growth:

A View from FL400

Robert Olislagers

Centennial Airport

Among the Busiest GA Airports (320,000 in 2006)

Among the Busiest Airports in the US

Over $ 1B in Economic Impact

2,000+ Employees - $100M +

7 of Fortune Top 10

24/7 International Airport

23 Business Centers & 6,000 Businesses

25% of CO GDP clustered around the airport

A Tale of Two Airports

Centennial Airport v. JeffCo Airport

Ops	320K	175K
Jets	80	40
Fuel	13M	4.4M
FBO	3	2

Centennial Airport

Keys to Investment:

1. Location, Location, Location
2. Understanding Return On Investment (ROI)
3. Stabilize Costs
4. Establish Realistic Standards & Enforce
5. Have Consistent Policies
6. Ensure Customer Service (no cherry picking)
7. Tie Investment to Term

Centennial Airport

Keys to Investment:

8. Leverage Assets
9. FBO Policy
10. Fueling Rights
11. Airports are not Islands
    - a. Balance Needs
    - b. Encourage non-profits
    - c. Give back (Foundation)

The Results

Unprecedented Investment

Over $50 Million in new hangars since 2000

Record Growth

Fuel Sales 4M (1990) to 13M (2006)

Award Winning FBOs

Only Airport to Have 3 FBOs in the top 25 (2005)

New Ventures

Like…

N700JJ
ADAM
AIRCRAFT

ATG
N441JB
N104TG
JAVELIN
ATG

XJET

ADDITIONAL FACTORS VITAL TO GA

Liability…GA Revitalization Act critical to success

Pilot Population…Cause for Concern

- **Cost of Aircraft**
- **If it was easy, it would be called driving**

User Fees…GA must pay fair share

- **…but what is that cost?**

Thank you!