

**PREAWARD SURVEY OF PROSPECTIVE CONTRACTOR  
FINANCIAL CAPABILITY**

SERIAL NO. (For surveying activity use)

PROSPECTIVE CONTRACTOR

**SECTION I - RECOMMENDATION**

1. RECOMMENDED

a. COMPLETE AWARD

b. PARTIAL AWARD (Quantity: \_\_\_\_\_)

c. NO AWARD

2. TOTAL OFFERED PRICE

3. NARRATIVE (Cite those sections of the report which substantiate the recommendation. Give any other backup information in this space or on an additional sheet, if necessary.)

IF CONTINUATION SHEETS  
ATTACHED - MARK HERE

4. SURVEY MADE BY	a. SIGNATURE	b. TELEPHONE NUMBER (Include area code)	c. DATE SIGNED
5. SURVEY REVIEWING OFFICIAL	a. SIGNATURE	b. TELEPHONE NUMBER (Include area code)	c. DATE REVIEWED

**SECTION II - GENERAL**

1. TYPE OF COMPANY <input type="checkbox"/> CORPORATION <input type="checkbox"/> PARTNERSHIP <input type="checkbox"/> SUBSIDIARY <input type="checkbox"/> DIVISION <input type="checkbox"/> PROPRIETORSHIP <input type="checkbox"/> OTHER ( <i>Specify</i> )	3. NAME AND ADDRESS OF: a. PARENT CO.  b. SUBSIDIARIES
2. YEAR ESTABLISHED:	

**SECTION III - BALANCE SHEET/PROFIT AND LOSS STATEMENT**

PART A - LATEST BALANCE SHEET			PART B - LATEST PROFIT AND LOSS STATEMENT		
1. DATE	2. FILED WITH		1. CURRENT PERIOD		2. FILED WITH
			a. FROM	b. TO	
3. FINANCIAL POSITION			3. NET SALES	a. CURRENT PERIOD \$	
a. Cash	\$			b. First prior fiscal year	
b. Accounts Receivable				c. Second prior fiscal year	
c. Inventory					
d. Other Current Assets					
e. Total Current Assets			4. NET PROFITS BEFORE TAXES	a. CURRENT PERIOD \$	
f. Fixed Assets				b. First prior fiscal year	
g. Current Liabilities				c. Second prior fiscal year	
h. Long Term Liabilities			PART C - OTHER		
i. Total Liabilities			1. FISCAL YEAR ENDS ( <i>Date</i> ):		
j. Net Worth			2. BALANCE SHEETS AND PROFIT AND LOSS STATEMENTS HAVE BEEN CERTIFIED  a. THROUGH ( <i>Date</i> )    b. BY ( <i>Signature</i> )		
4. WORKING CAPITAL ( <i>Current Assets less Current Liabilities</i> )			3. OTHER PERTINENT DATA		
5. RATIOS					
a. CURRENT ASSETS TO CURRENT LIABILITIES	b. ACID TEST ( <i>Cash, temporary investments held in lieu of cash and current receivables to current liabilities</i> )	c. TOTAL LIABILITIES TO NET WORTH			

**SECTION IV - PROSPECTIVE CONTRACTOR'S FINANCIAL ARRANGEMENTS**

Mark "X" in appropriate column.	YES	NO	4. INDEPENDENT ANALYSIS OF FINANCIAL POSITION SUPPORTS THE STATEMENTS SHOWN IN ITEMS 1, 2, AND 3 <input type="checkbox"/> YES <input type="checkbox"/> NO ( <i>If "NO", explain</i> )
1. USE OF OWN RESOURCES			
2. USE OF BANK CREDITS			
3. OTHER ( <i>Specify</i> )			

**SECTION V - GOVERNMENT FINANCIAL AID**

1. TO BE REQUESTED IN CONNECTION WITH PERFORMANCE OF PROPOSED CONTRACT  Mark "X" in appropriate column. YES    NO a. PROGRESS PAYMENT(S) b. GUARANTEED LOAN c. ADVANCE PAYMENTS	2. EXPLAIN ANY "YES" ANSWERS TO ITEMS 1a, b, AND c.			
3. FINANCIAL AID CURRENTLY OBTAINED FROM THE GOVERNMENT				
a. PROSPECTIVE CONTRACTOR RECEIVES GOVERNMENT FINANCING AT PRESENT <input type="checkbox"/> YES <input type="checkbox"/> NO	Complete items below only if item a., is marked "YES."			
b. IS LIQUIDATION CURRENT? <input type="checkbox"/> YES <input type="checkbox"/> NO	c. AMOUNT OF UNLIQUIDATED PROGRESS PAYMENTS OUTSTANDING \$	DOLLAR AMOUNTS a. Guaranteed loans b. Advance payments	(a) AUTHORIZED \$ \$	(b) IN USE \$ \$
4. LIST THE GOVERNMENT AGENCIES INVOLVED		5. SHOW THE APPLICABLE CONTRACT NOS.		

**SECTION VI - BUSINESS AND FINANCIAL REPUTATION**

1. COMMENTS OF PROSPECTIVE CONTRACTOR'S BANK

2. COMMENTS OF TRADE CREDITORS

3. COMMENTS AND REPORTS OF COMMERCIAL FINANCIAL SERVICES AND CREDIT ORGANIZATIONS (Such as, Dun & Bradstreet, Standard and Poor, etc.)

4. MOST RECENT CREDIT RATING	a. DATE	b. BY
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5. DOES PRICE APPEAR UNREALISTICALLY LOW?  YES  NO (If Yes, explain in Section I NARRATIVE)

6. DESCRIBE ANY OUTSTANDING LIENS OR JUDGEMENTS

**SECTION VII - SALES (000'S) FOR NEXT SIX QUARTERS**

CATEGORY	1	2	3	4	5	6	TOTAL
1. CURRENT CONTRACT SALES (Backlog)							
A. GOVERNMENT (Prime & Subcontractor)							
B. COMMERCIAL							
2. ANTICIPATED ADDITIONAL SALES							
A. GOVERNMENT (Prime & Subcontractor)							
B. COMMERCIAL							
3. TOTALS							