



Airbus' Air Freight Forecast to the FAA Forecasting Conference

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VP Marketing

Airbus North America

Washington, D.C. - March 16, 2007



Agenda

Airbus Commercial Update

Global Market Forecast

Airbus cargo aircraft – our newest addition

Airbus' 2007 product line

13 models

7,187 aircraft sold to

253 customers

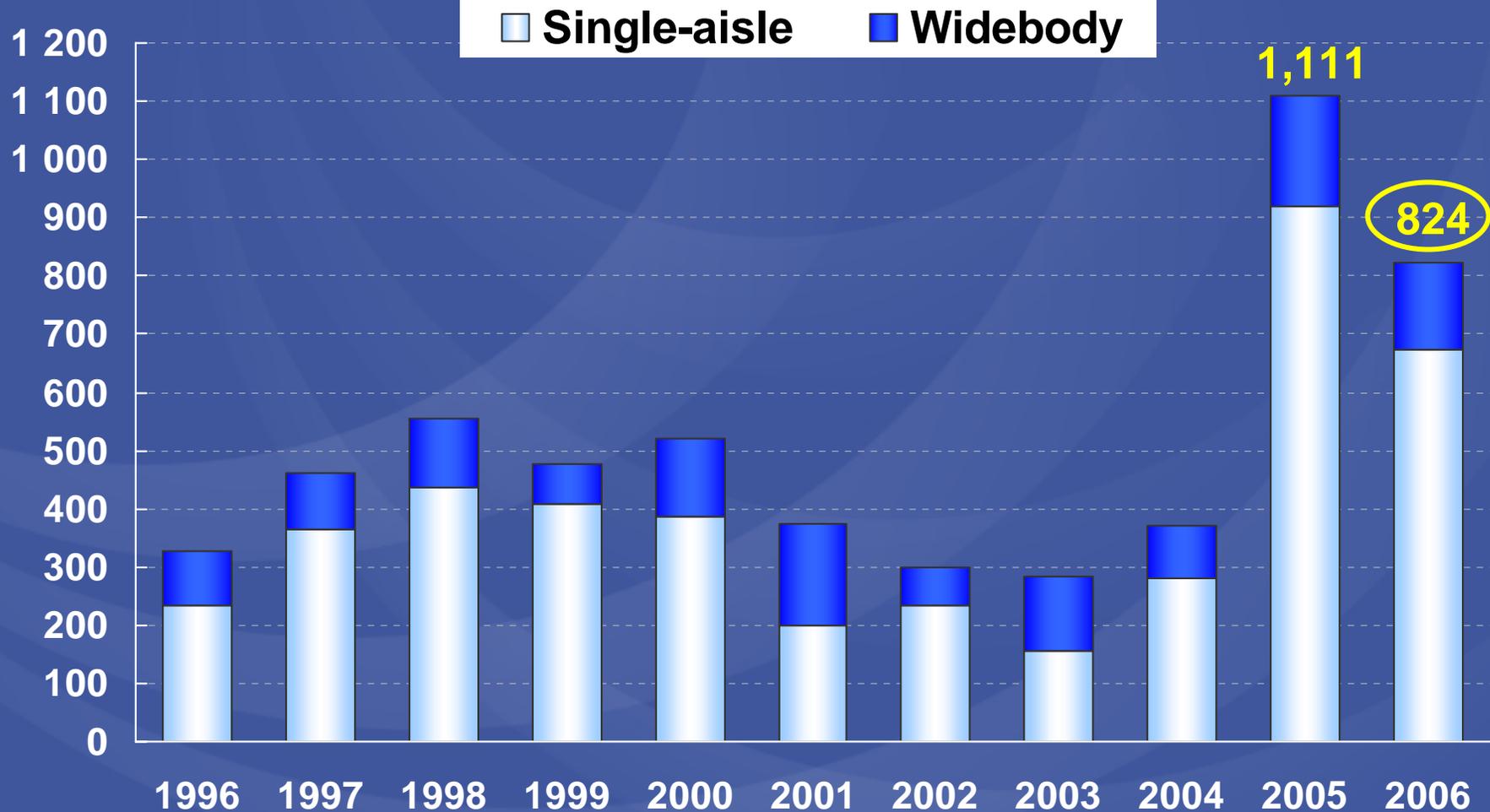
270 operators



A320 Family

2006 was our second best year for sales

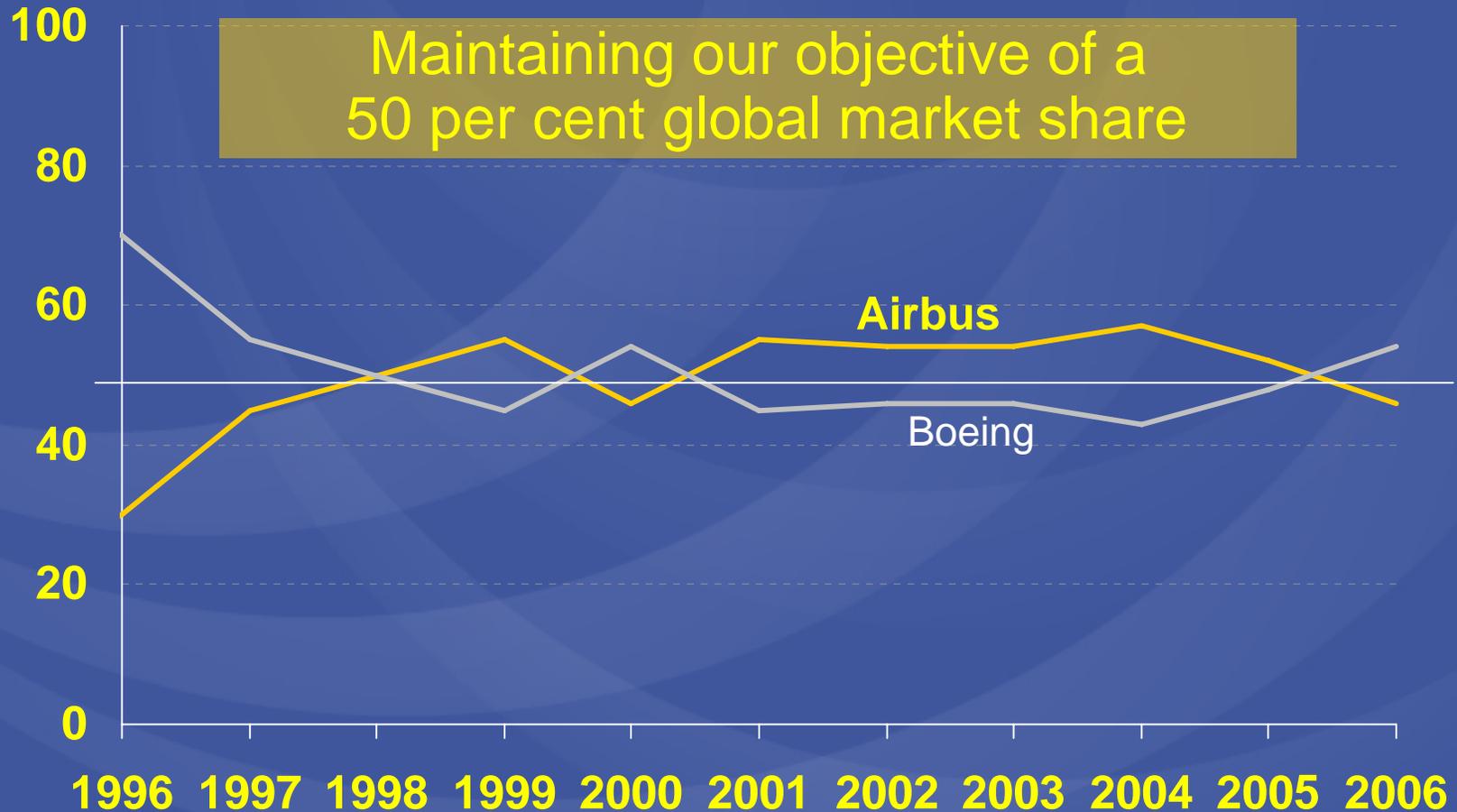
Airbus
aircraft sold



In 2005, Airbus set an industry sales record

Airbus and Boeing – sharing the market

% share of gross unit orders:
1996 – 2006



Airbus – out delivering Boeing since 2003

Annual unit deliveries

1,000

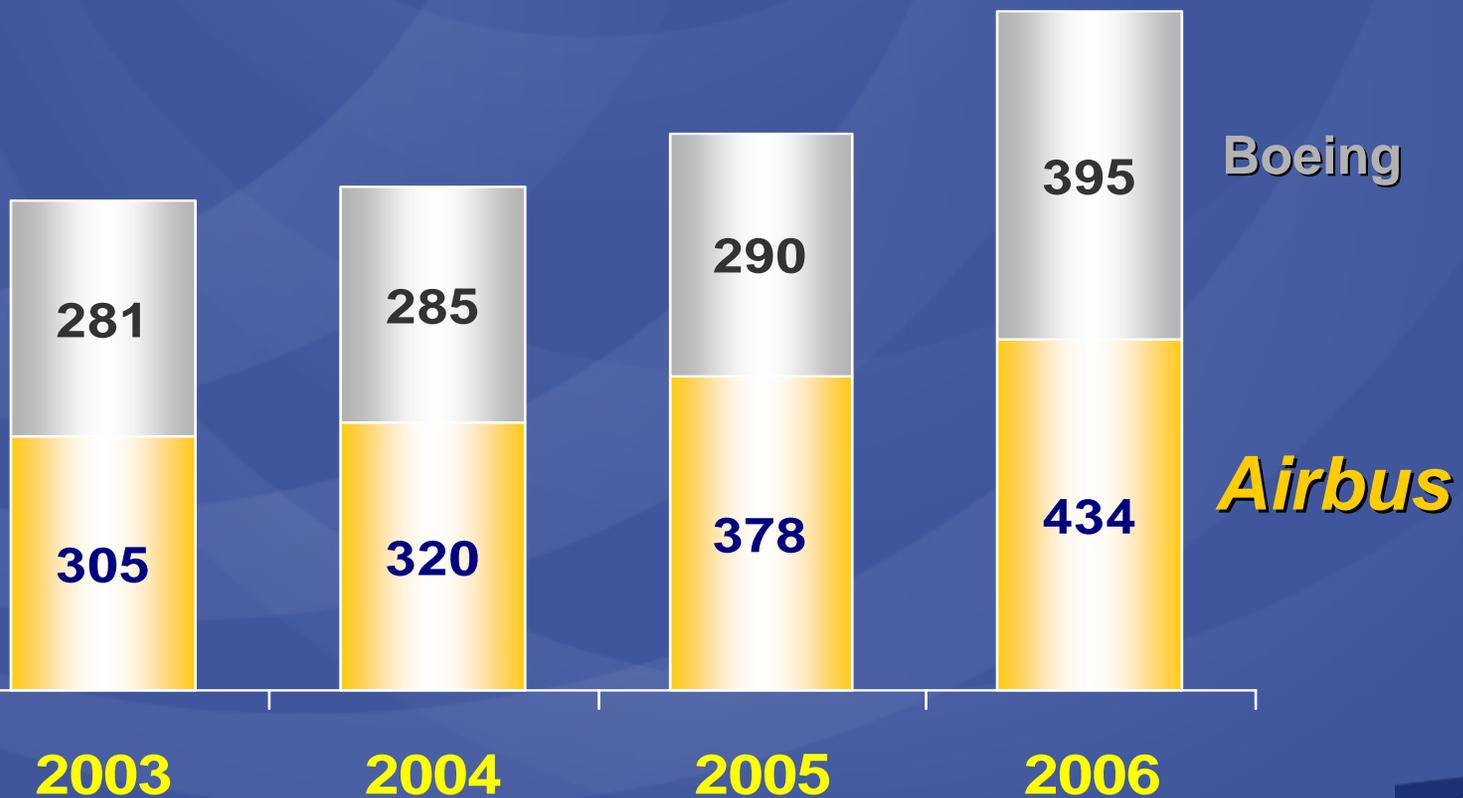
800

600

400

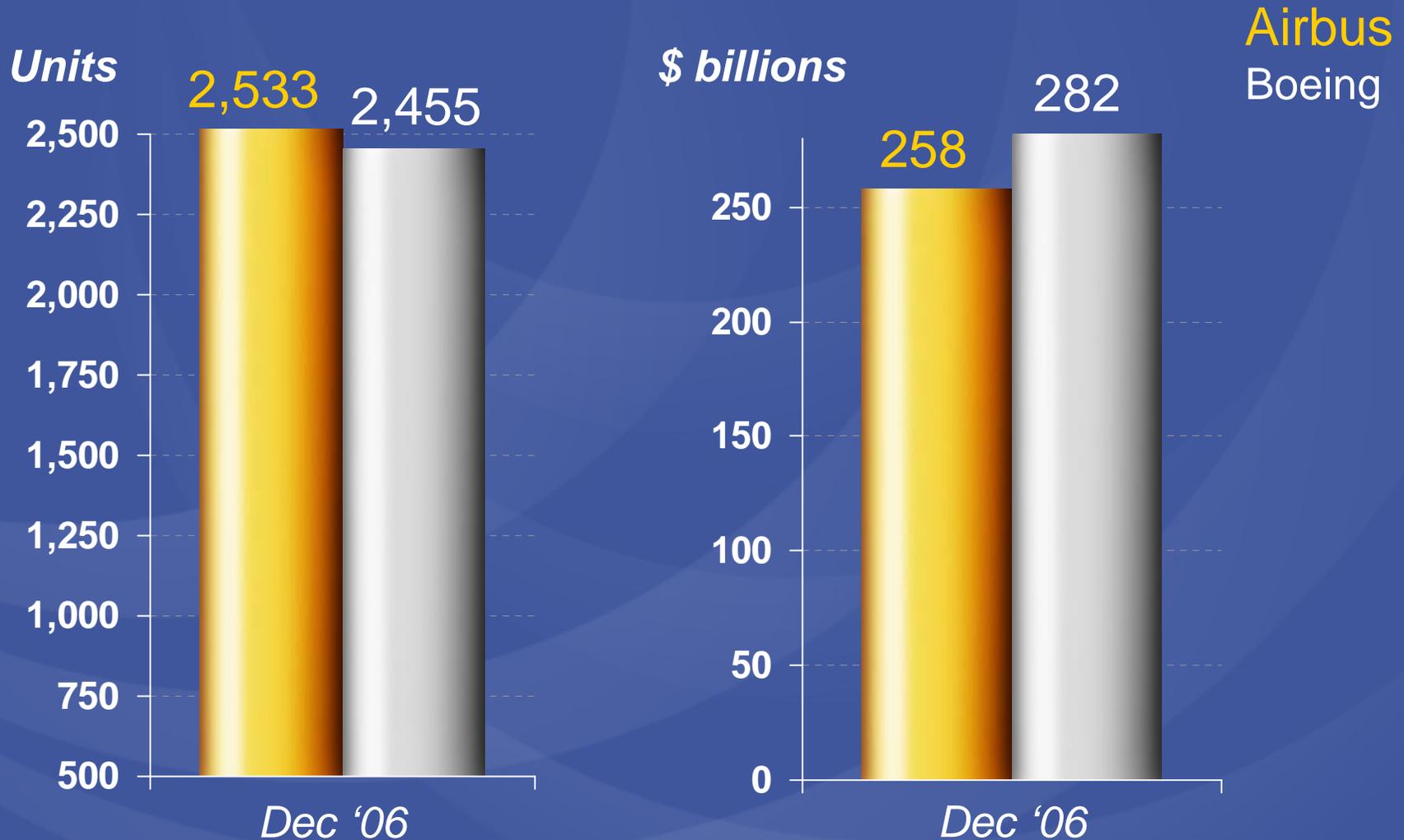
200

0



Airbus

Airbus – record breaking backlog in 2006



With 97 additional orders in 2007,
Airbus backlog now stands at 2,554 units

Agenda

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20-year new aircraft demand

22,663 units

worth

\$ 2.6 trillion



Growing demand: Airbus GMF 2006-2025

Global Market Forecast
The future of flying
2006-2025

Available from
www.airbus.com

Three fold
increase of air traffic

Two fold increase in
frequencies

Average annual
Passenger
traffic growth

4.8%

Demand for

21,860

New passenger
aircraft

6.0%

Growth in
air freight traffic

3,580

Freighters needed
(800 will be new)

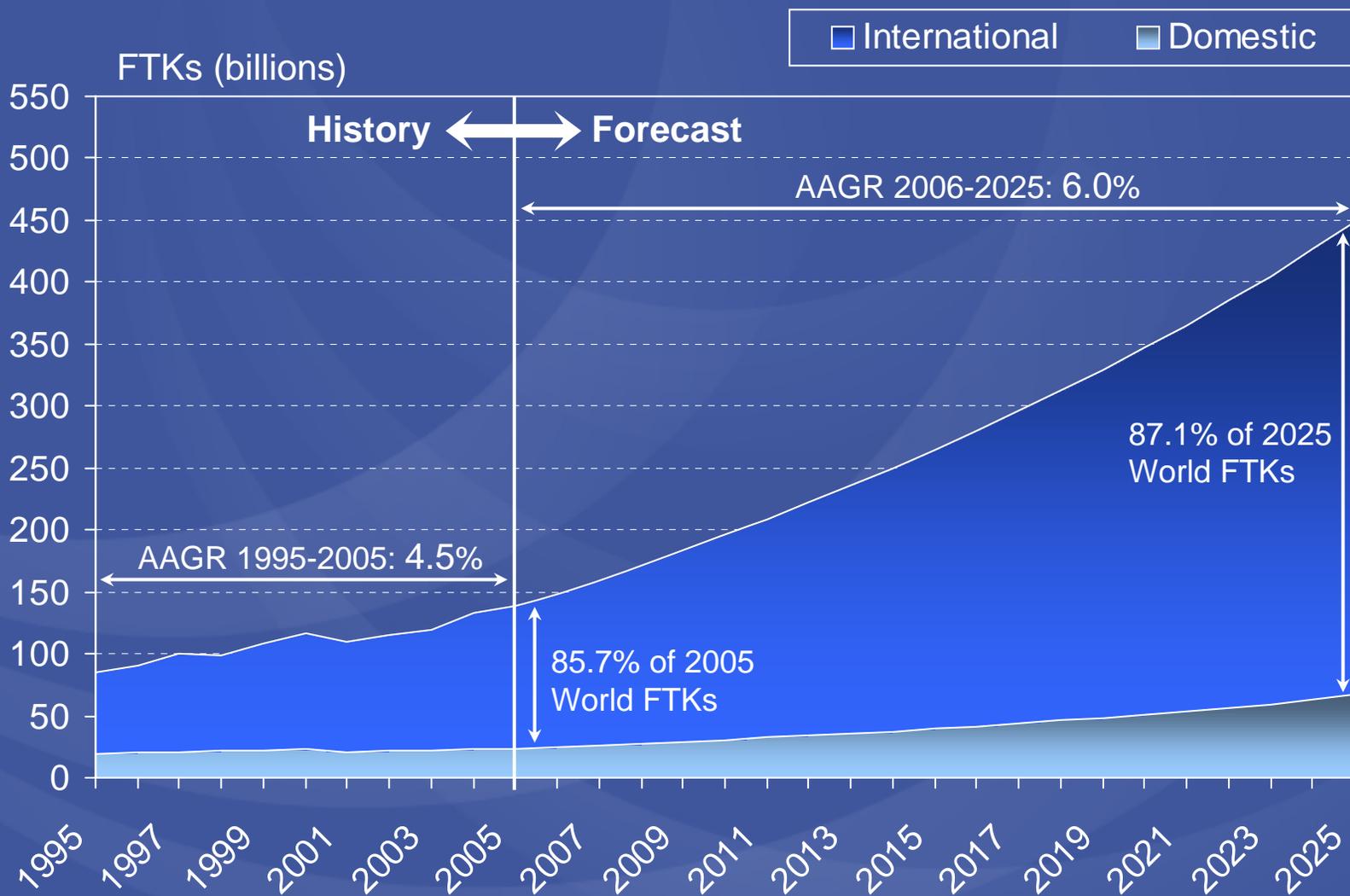


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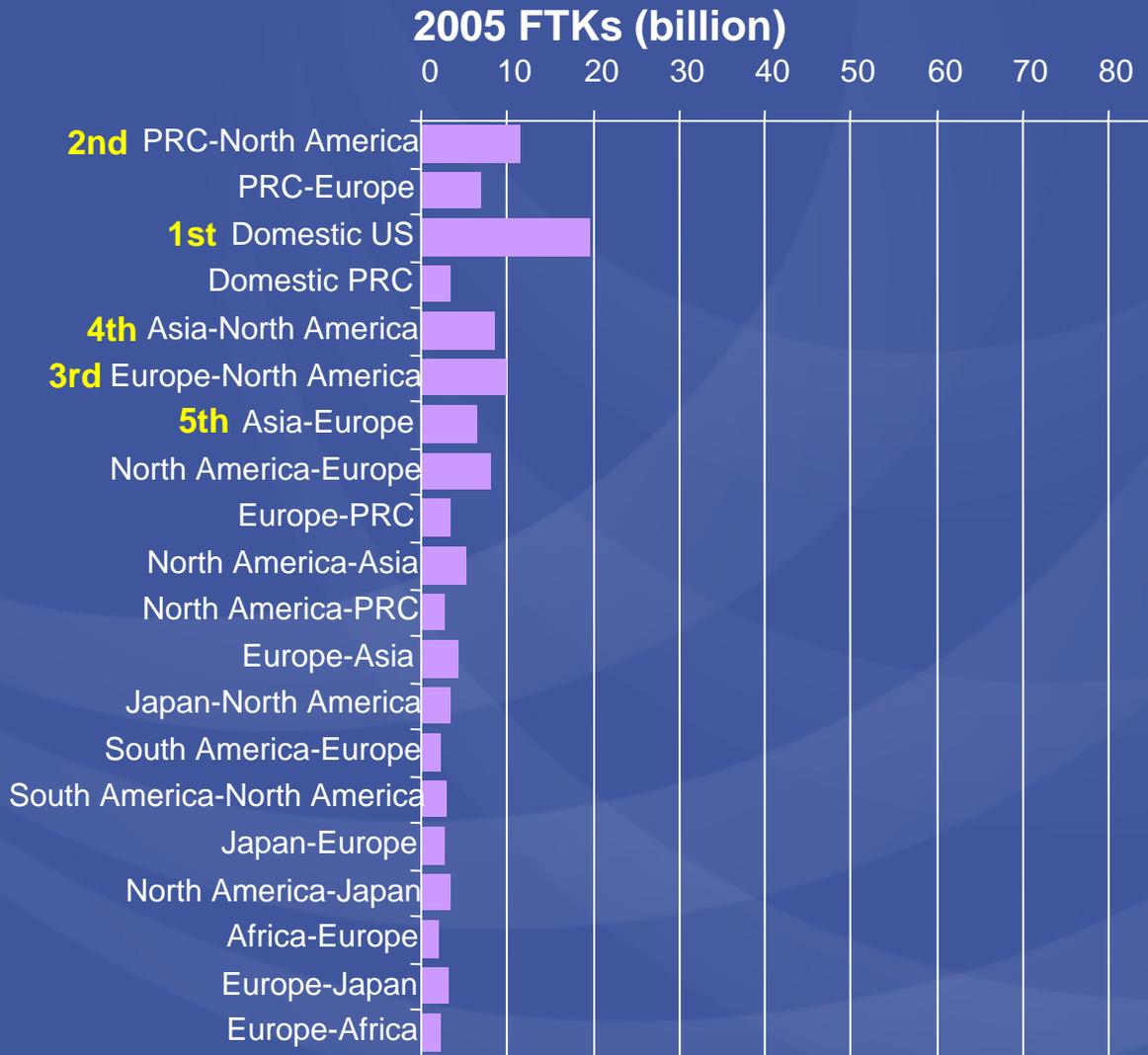
AIRBUS

Cargo traffic development



International growth will outpace domestic growth

Top 20 freight markets in 2005



Top 5 Cargo markets in 2005

1. Domestic US
2. PRC-North America
3. Europe-North America
4. Asia-North America
5. Asia-Europe



Top 20 freight markets in 2025

FTKs (billion)

0 10 20 30 40 50 60 70 80



Top 5 Cargo markets in 2025

1. PRC-North America
2. PRC-Europe
3. Domestic US
4. Domestic PRC
5. Asia-North America



Airbus freighter categories

	Payload	Aircraft types	Future deliveries payload
Small jet freighters	Below 30 tonnes	BAe 146, DC-9, 727, 737, Tu-204	22 tonnes
Regional freighters	30 to 60 tonnes	707, DC-8, 757, 767-200, A310, A300, DC-10-10	45 tonnes
Long-range freighters	30 to 80 tonnes	DC-10-30/40, 767-400, 747 Combi, A330-200	60 tonnes
Large freighters	Over 80 tonnes	MD-11, 777, 747, A380	120 tonnes

2005 Freighter operators and fleets

North America

Operators	Fleet
41	1,006

Europe and CIS

Operators	Fleet
36	257

Middle East

Operators	Fleet
8	29

Asia-Pacific

Operators	Fleet
32	229

Latin America

Operators	Fleet
17	74

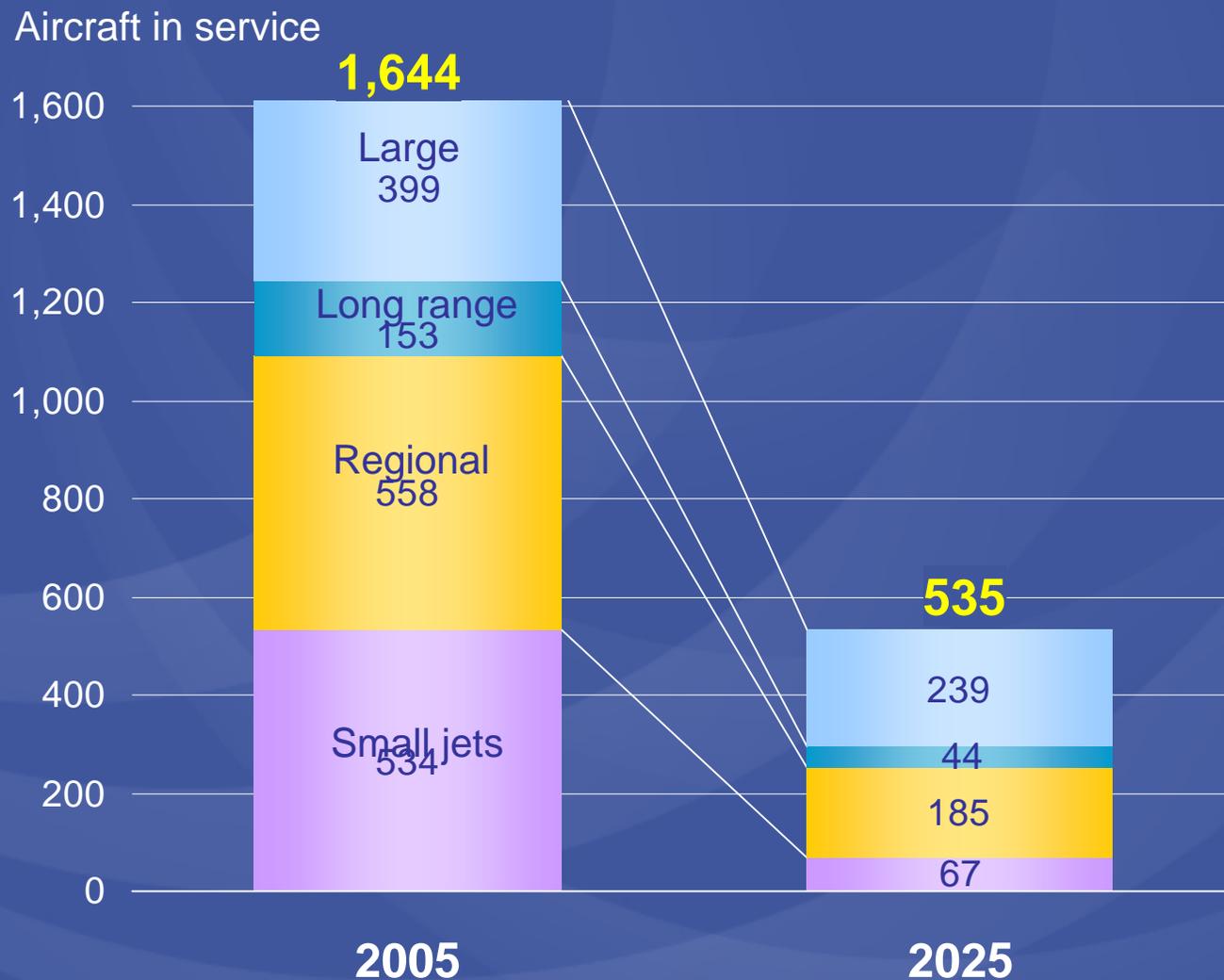
Africa

Operators	Fleet
19	49

World

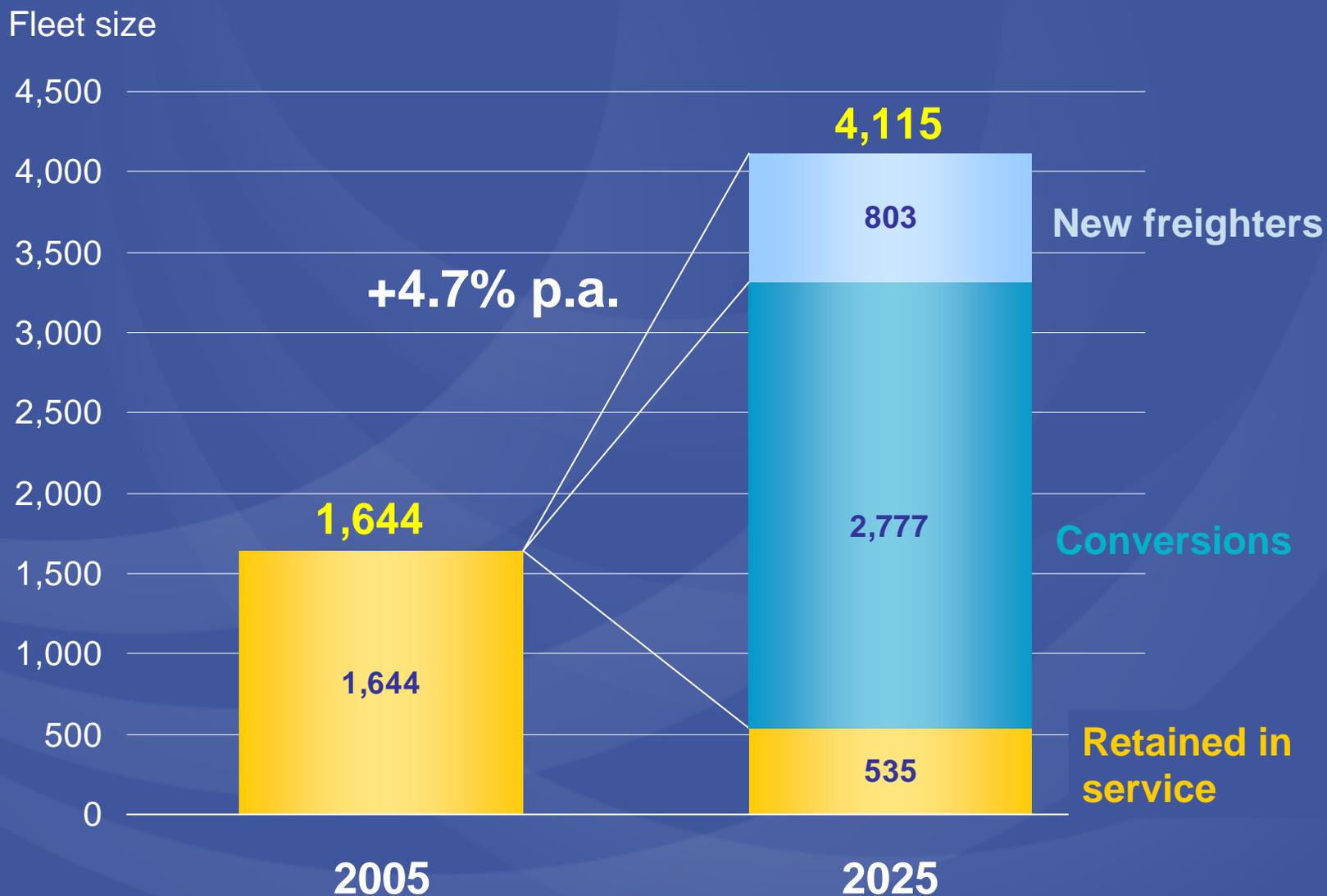
Operators	Fleet
153	1,644

Two-thirds of today's freighters will have been replaced by 2025



Over 1,100 of today's freighters will be retiring

The freighter fleet will grow to more than 4,000



P2F conversions will dominate the freighter fleet

Converted aircraft will supply all the small freighter demand

Fleet size

1,200

1,000

800

600

400

200

0

2005

2025

534

+3.5% p.a.

1,055

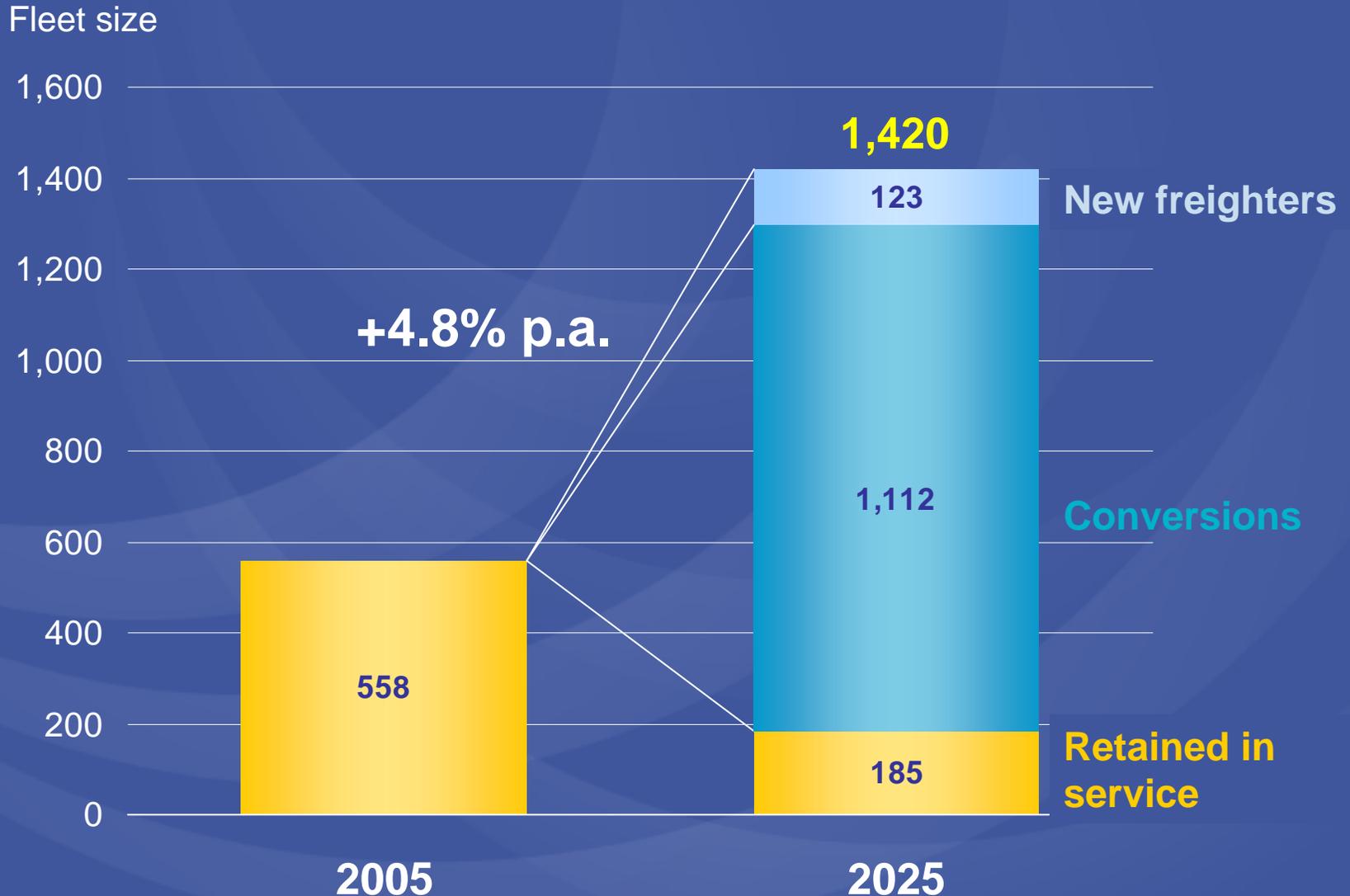
988

67

Conversions

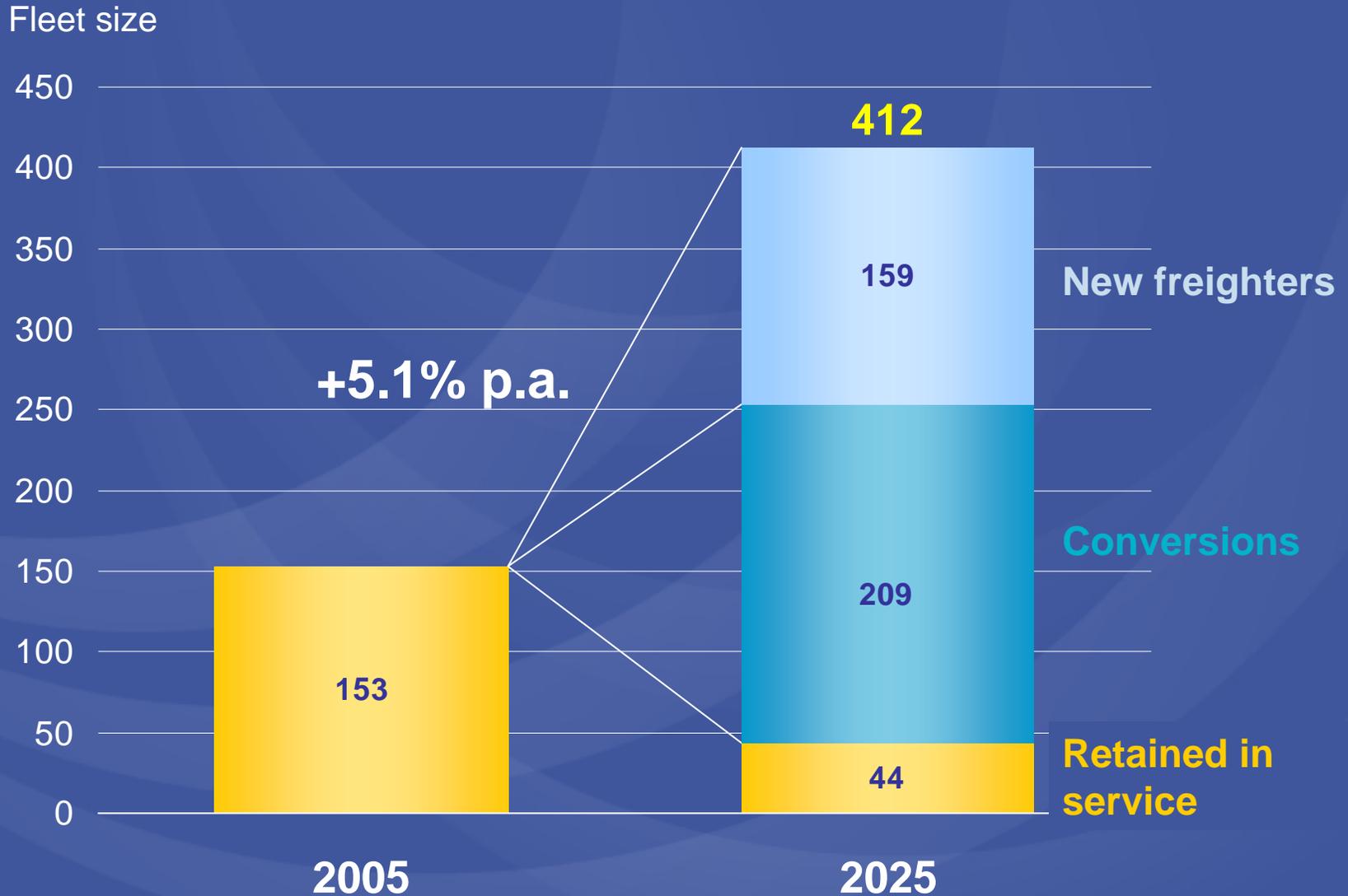
Retained in service

Regional freighter fleet



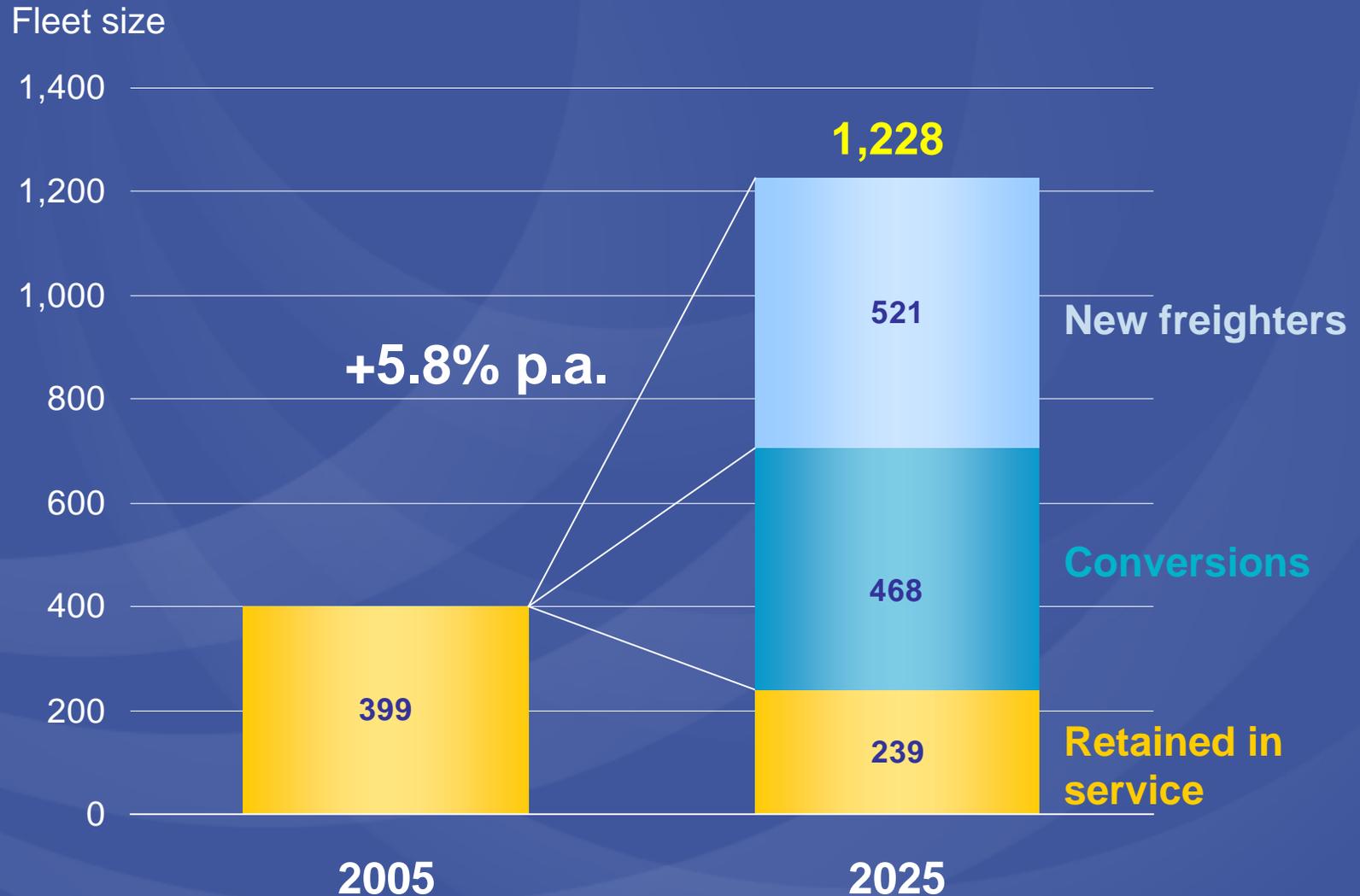
Limited demand exists for new build regional freighters

Long-range freighter fleet



Healthy demand exists for new build long-range freighters

More than 50% of all large freighters will be new deliveries



New-build large freighters will dominate, due to supply constraints of older aircraft

2005-2025 freighter fleet by region

North America

2005	2025
1,006	1,948

Europe and CIS

2005	2025
257	648

Middle East

2005	2025
29	36

Latin America

2005	2025
74	172

Africa

2005	2025
49	88

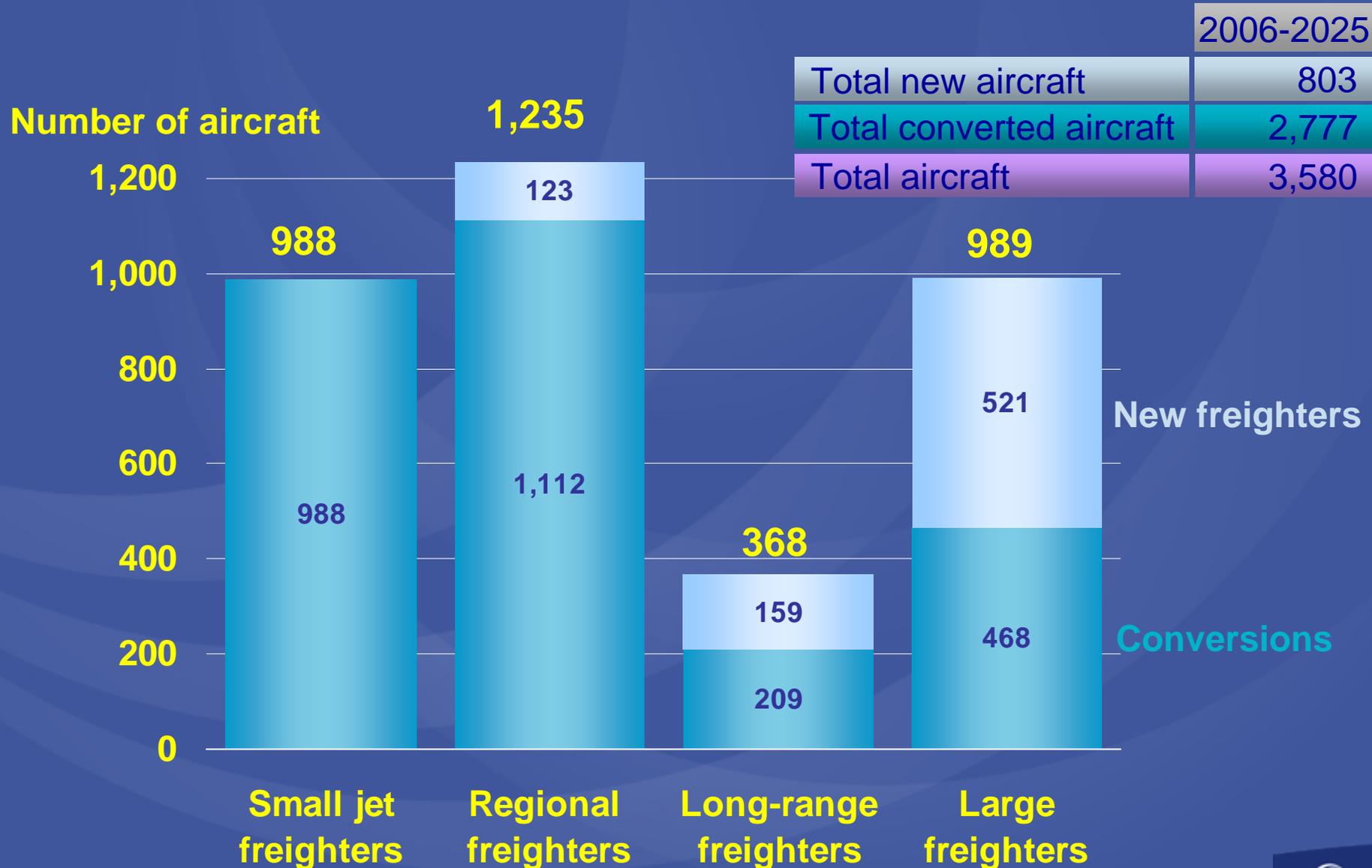
Asia-Pacific

2005	2025
229	1,223

World

2005	2025
1,644	4,115

Freighter demand - summary



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A330-200F: the new Airbus freighter



***Payload Flexibility from 64t to 69t
(141,000 lb - 152,000 lb)***

Range up to 4,000nm

Entry into service: 4th quarter 2009

A330-200F: the new Airbus freighter



*40 launch orders and commitments
from **Flyington Freighters,**
Guggenheim, Intrepid, MNG, Avion*



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Setting the Standards

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