



**U.S. Department
of Transportation**



U.S. DOT

OFFICE OF SMALL AND DISADVANTAGED BUSINESS
UTILIZATION (OSDBU)

Bonding Education Program (BEP)

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U.S. Department
of Transportation
Office of the Secretary
of Transportation

OFFICE OF SMALL & DISADVANTAGED BUSINESS UTILIZATION

OSDBU

www.transportation.gov/osdbu

Bonding Education Program (BEP) Mission

is to increase small businesses' economic competitiveness to maximize opportunities by becoming surety bonded and compete for transportation-related contracts through education and resources to understand risk management, safety, workforce development and company capabilities.

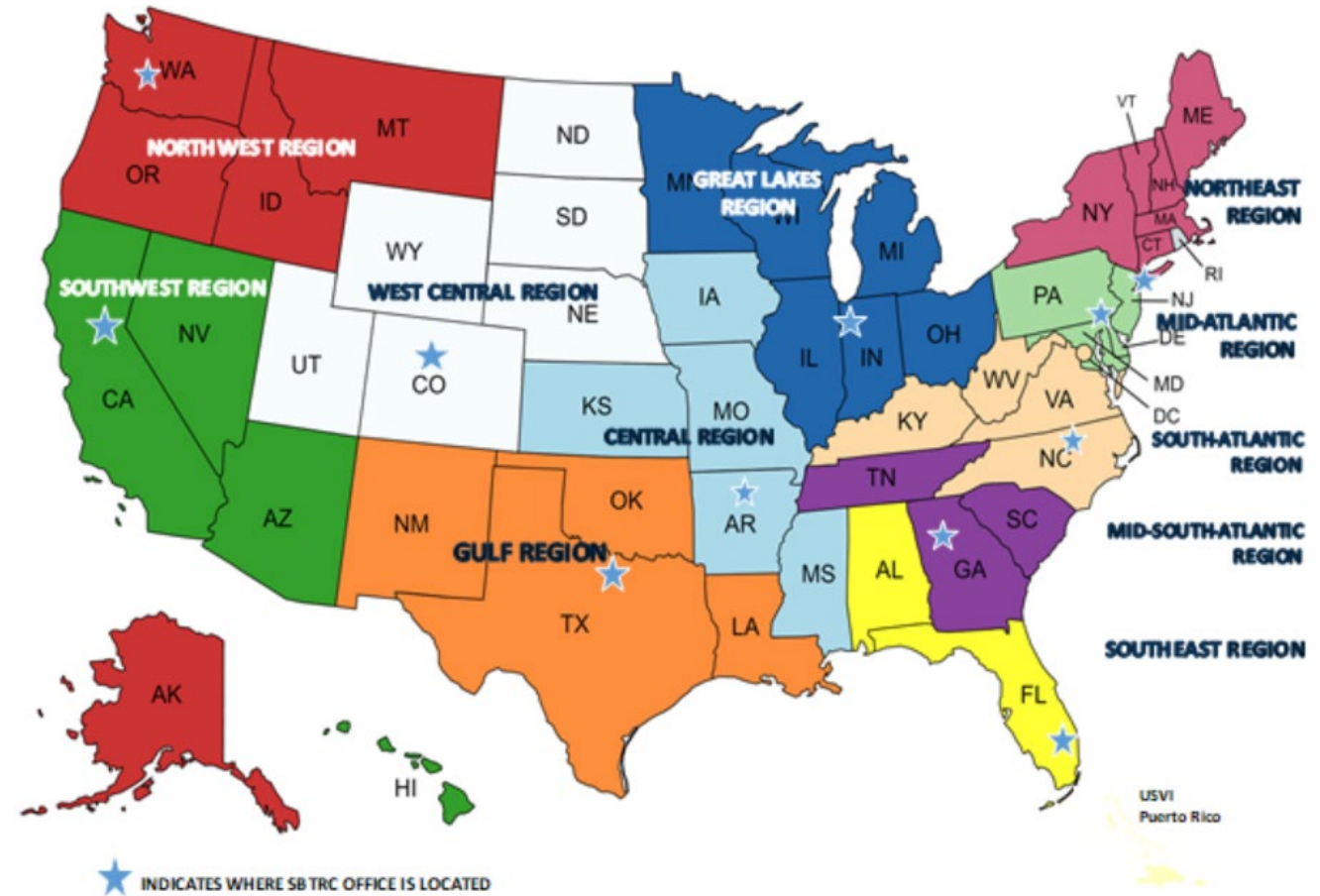


SMALL BUSINESS TRANSPORTATION RESOURCE CENTERS (SBTRC)



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- **11 Centers** – by Region, providing services to the Continental US, US Virgin Islands, and Puerto Rico
- **Technical Assistance**
- **Two BEPs a year (minimum)**
- **To find the SBTRC Near You:**
[Small Business Transportation Resource Centers | US Department of Transportation](#)



BEP Components



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- Stakeholders Meeting – BEP Prep
- Workshop Component – 10 hours
- Bond Readiness – Meet one-on-one with surety professionals
- Follow-up Technical Assistance with SBTRC

BEP Components



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Workshop Component – 10 hours to include:

- **Business Planning and Management for Construction**
- **Construction Accounting and Financial Management**
- **Bonding and Insurance for New and Emerging Transportation-Related Small Businesses**
- **Marketing, Estimating and Bidding**
- **Project Management and Field Operations**
- **Claims and Dispute Resolution**
- **Managing Growth: Why Some Small Businesses Succeed and Others Fail**
- **Banking and Financing for Transportation-Related Small Businesses**
- **DBE Contract Compliance**
- **Davis Bacon, Payroll & On the Job Training (OJT) Programs**
- **Safety/OSHA Regulations**
- **Teaming/Joint Venturing**
- **Conclusion of Workshop Component, Procurement, and Networking Opportunity**



BEP Attendance Requirements

- **Existing in business for at least (2) consecutive years**
- **Revenue of at least \$250,000 annually**
- **Have a minimum of (2) full time employees (including owner)**
- **Past performance in construction industry**
- **Pursuing transportation-related contracts**
- **Interested in satisfying credit, capacity, and character evaluations in consultation with a surety representative**
- **This is a business strengthening course – *not just bonding***

Attendance Requirements continued



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Have one of the following certifications/designations:

Small Businesses

DBE

HubZone

SDB

Service-Disabled Veteran Owned Business

Veteran Owned Small Business

Women Owned Small Business

8(a)

****Consultants, developers and engineering firms are not eligible for the program***

BEP Success Story – Gulf Region SBTRC



**Demetria Bivens,
President and
CEO**

dlb CONSULTANTS is a Women Owned Small Business headquartered in Dallas, TX. Demetria started dlb as a consulting firm, but early on decided to start her own construction company. After winning small contracts, the company sought larger procurement opportunities. With all the knowledge gained after year of experience, her biggest challenge in scaling the business was how to build capacity and be relevant in the construction industry.

Upon attending Dallas Ft Worth (DFW) International Airport and Dallas Area Rapid Transit (DART) outreach events, **Demetria learned about the U.S. DOT's Bonding Education Program (BEP) being offered by the Gulf Region Small Business Transportation Resource Center (SBTRC) and dlb was selected to attend the BEP in the Spring of 2019.**

***Today dlb has a bonding capacity of \$3,000,000 and a bank line of CREDIT; currently dlb is working on a project at DFW Airport and DART.**

SMALL BUSINESS TRANSPORTATION RESOURCE CENTERS (SBTRCS)



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Central (AR, IA, KS, MO, MS)

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Resources/Links



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- [DOT-OSDBU](#)
- [SMALL BUSINESS TRANSPORTATION RESOURCE CENTERS](#)
- [DOT SMALL BUSINESS SPECIALISTS](#)
- [SBA – Surety Guarantee Program](#)
- [SAM.GOV](#) (System for Award Management) *DUNS to UEI April 2022
- [U.S SMALL BUSINESS ADMINISTRATION \(SBA\)](#)
- [DYNAMIC SMALL BUSINESS DATABASE](#)
- [PROCUREMENT TECHNICAL ASSISTANCE CENTERS \(PTAC\)](#)



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Thank You!

